

THE EFFECTIVE MANAGER

Managerial responsibilities have become complex in this new age. The workplace requirements have also been changing swiftly and fundamentally posing challenges to the managers to execute work and drive performance. The Effective Managers are those who demonstrate leadership styles that inspire teams, build stretch goals, adapt to changing work environment and objections, make smart decisions and be great communicators to drive performance and

We designed The Effective Manager workshop with a razor sharp focus on helping you develop a deep understanding about your personality – your strengths and development areas - and provide you with tools and strategies to build competencies to be The Effective Manager.

LEARNING OBJECTIVES

- Learn how your leadership style will aide in fulfilling your managerial responsibilities
- Understand team dynamics and channelise the teams energises to achieve common goals
- Know what is your team's culture and how your personality style fits you in.
- Identify & bridge gaps in your work-life choices to be personally effective
- Inspire the team members to be result oriented to achieve organisational goals
- Collaborate with stakeholders by listening and taking action on aspects that improve work at individual, team and organisational levels
- Resolve conflicts and handle objections to make progress
- Be decisive to overcome stumbling blocks and drive performance
- Be a great communicator to instill confidence in others

METHODOLOGY

Highly interactive workshop based on Sarvaguna Indicator Assessments, group activities, reflections

TARGET AUDIENCE

Managers, First Time Managers, Team Leads



